

JORDEN MORRIS | ARTISTIC DIRECTOR

TITLESPIRIT READY

CHOREOGRAPHY
AMYIA BURRELL

MUSIC

LYFE JENNINGS, ALICIA KEYS, GREGORY PORTER

CAST

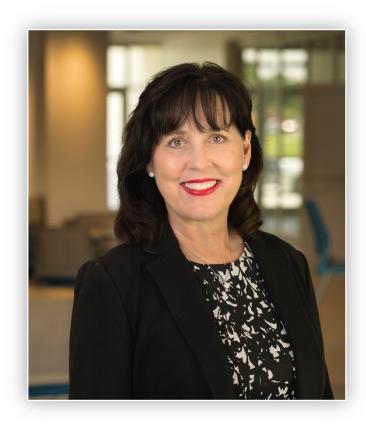
ARIA SULLIVAN, NOE LEILANI, HORUS HUDGINS, OLIVIA SACCHETILLO





CALL TO ORDER & WELCOME

Jonathan Ledden, President



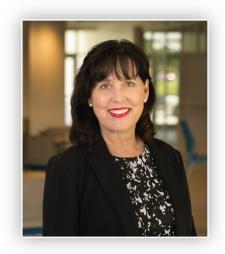
NOMINATING

Jayne Willis,
Vice President & Chair of Nominating Committee

OFFICERS



Jonathan Ledden
PRESIDENT
Private Investor



Jayne Willis DNP, RN
VICE PRESIDENT
UCF College of Nursing



Jean Grono-Nowry
TREASURER
Massey Services



Angie Jernigan SECRETARY Orlando Health

NEW BOARD MEMBERS



Eric Horner
Eric Horner Interiors



John A. "Skip" Kirst Jr.
Collado Real Estate



Diane Kuhl
Development Consultant



Keith Lashley
Principal, HKS Architects



Yadhira Sollberger Community Volunteer



Robert Suchor TD Bank



Brandon Colte Suggs
Epoque, Inc.

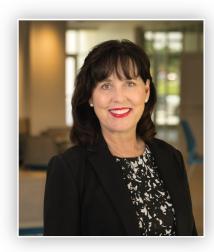
TERM RENEWALS



Marcia Hope Goodwin
City of Orlando



Lisa Westlake Private Investor



Jayne Willis DNP, RN UCF College of Nursing

EXECUTIVE COMMITTEE



Jonathan Ledden
PRESIDENT
Private Investor



Jayne Willis DNP, RN
VICE PRESIDENT
UCF College of Nursing



Angie Jernigan SECRETARY Orlando Health



Jean Grono-Nowry
TREASURER
Massey Services



Shan Atkins
Darden



Sandor Bondorowsky
Total Media Productions



John A. "Skip" Kirst Jr.
Collado Real Estate



Rick Skaggs
USF Federal Credit Union



Lisa Westlake Private Investor

JORDEN MORRIS | ARTISTIC DIRECTOR

COMMITTEE CHAIRS



Jean Grono-Nowry
FINANCE
Massey Services



Shan Atkins
GOVERNANCE & NOMINATING &
EXECUTIVE DIRECTOR SEARCH
Darden



Lisa Westlake
EDUCATION
Private Investor



Krista Ledden
STEWARDSHIP
Community Volunteer



Brandon Colte Suggs
BALLET BALL
Epoque, Inc



Rebekah Essick
ORLANDO BALLET AMBASSADORS
&Barr



Kara Howell
ORLANDO BALLET AMBASSADORS
Advent Health



Andrew Howell
ORLANDO BALLET AMBASSADORS
Amazing Brandz



Lizette Valarino
AMIGOS DEL ORLANDO BALLET
The Idea Factory



BOARD OF DIRECTORS

Shan Atkins

Sandor Bondorowsky

Bettina Buckley

Carol Burkett

M.C. Cravatta

Ekta Desai

Darden

Total Media Productions

Disney Parks Live Entertainment

Orange County Government

Foley & Lardner LLC

SchenkelShultz Architecture

Rebekah Essick

Nancy Gibbons

Marcia Hope Goodwin

Jean Grono-Nowry

Keri Holliday

Eric Horner

Orlando Ballet Ambassadors

Cornerstone Hospice Foundation

City of Orlando

Massey Services

PNC Bank

Eric Horner Interiors

Andrew Howell

Orlando Ballet Ambassadors

Kara Howell

Orlando Ballet Ambassadors

Kelley Irby

Orlando Magic

Angie Jernigan
Orlando Health

John A. "Skip" Kirst, Jr.

Diane Kuhl

Collado Real Estate Development Consultant

Keith Lashley

Principal, HKS Architects

Jonathan Ledden

Private Investor

Krista Ledden

Community Volunteer

Traci Madara

Community Volunteer

Erich S. Maschhoff

Marco Santoro

Truist

Wells Fargo

Jorden Morris

Orlando Ballet

Geanne Share

Community Volunteer

Rick Skaggs

USF Federal Credit Union

Yadhira Sollberger

Community Volunteer

Robert Suchor

Brandon Colte Suggs

TD Bank

Epoque, Inc.

Lizette Valarino

Amigos del Orlando Ballet

Lisa Westlake

Private Investor

Jayne Willis DNP, RN

UCF College of Nursing

David Withee

JP Morgan Private Bank

Vonda Wright, MD, MS

Hughston Orthopedics Southeast

RETIRING BOARD



Dr. Lynn Le Le Concierge MD



Tim Kashani BroadVerse Studios



Jennifer Socaras
UPSHOT Foundation



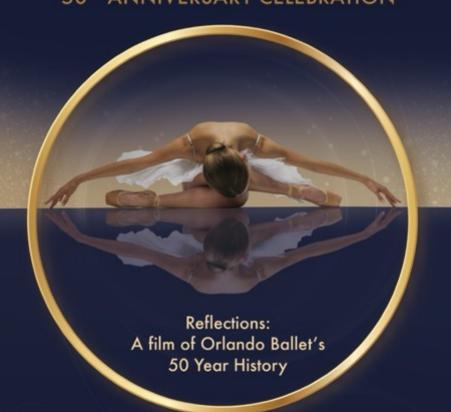
ARTISTIC DIRECTOR &

EXECUTIVE DIRECTOR'S REPORT

Jorden Morris



Reflections **50TH ANNIVERSARY CELEBRATION**



Balanchine® Ballet: Serenade
Live music by Bach Festival Society of Winter Park

Paul Taylor's "Company B"





September 21 - 24, 2023

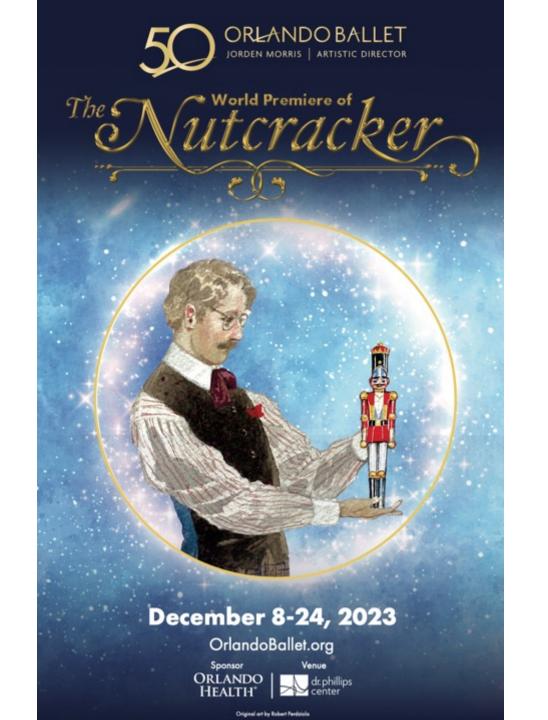
OrlandoBallet.org

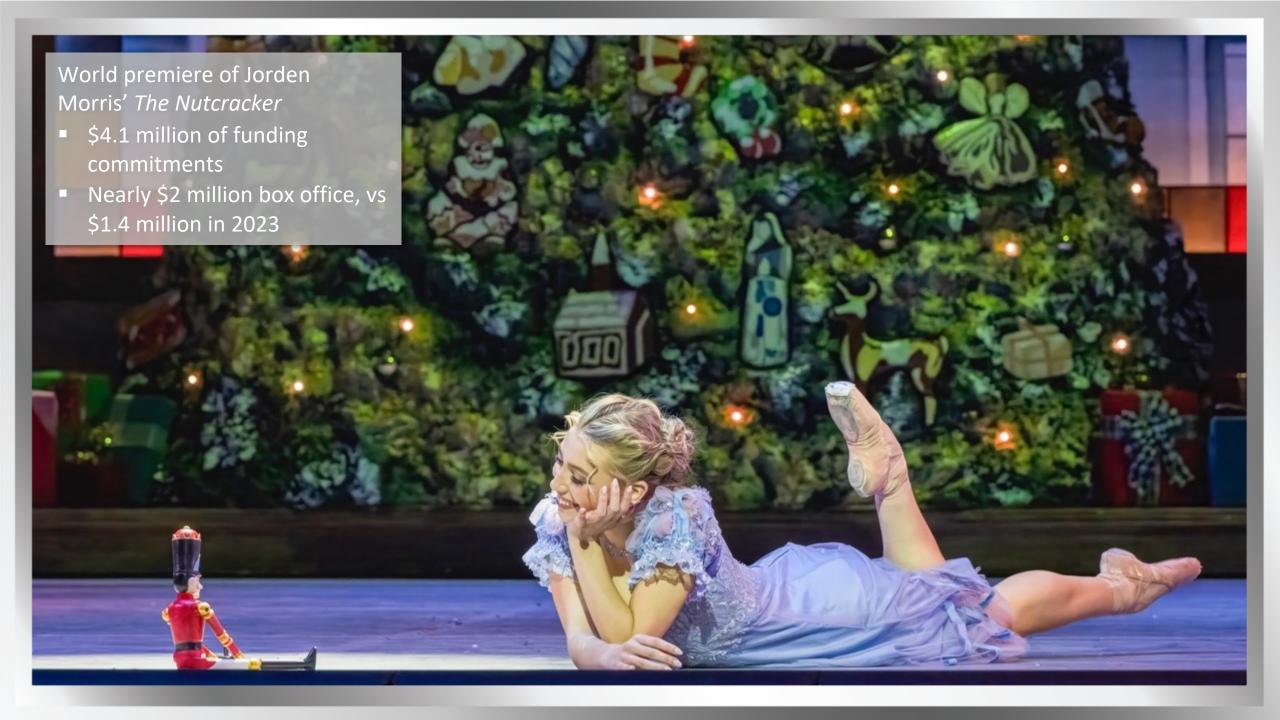
Reflections Doncer Dohlio Devicere Hoto Zovesco Photography





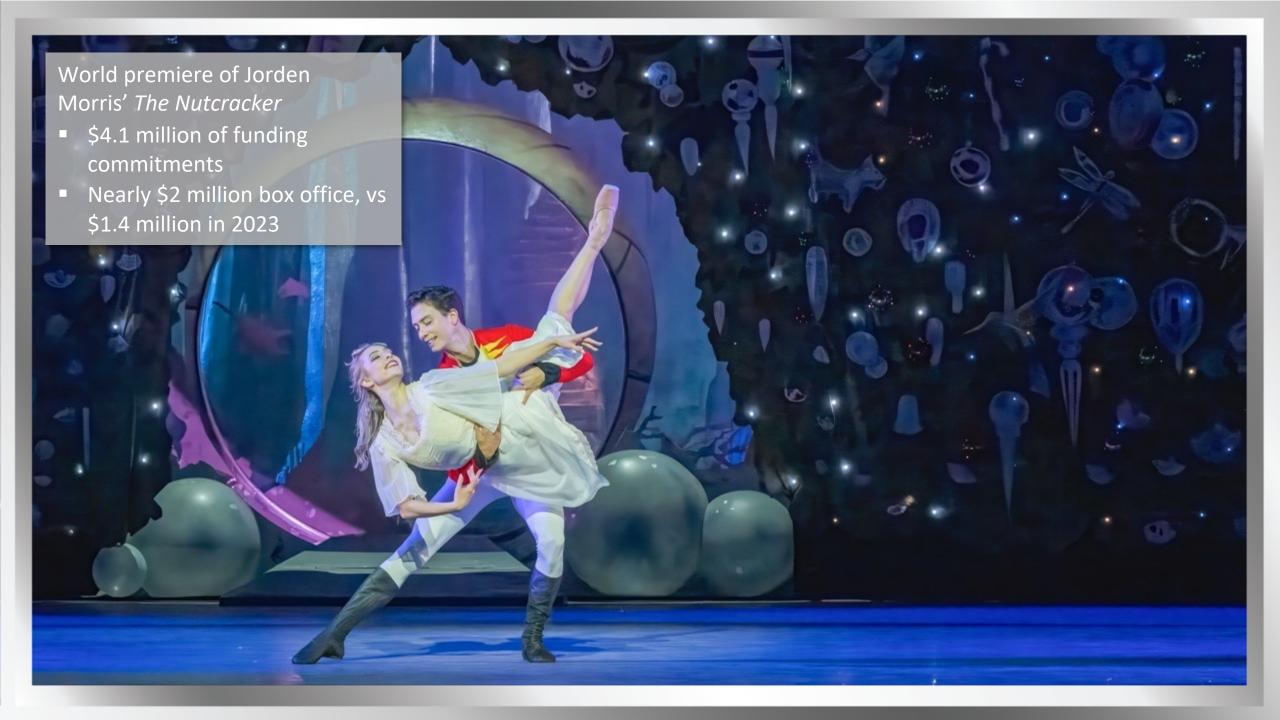


















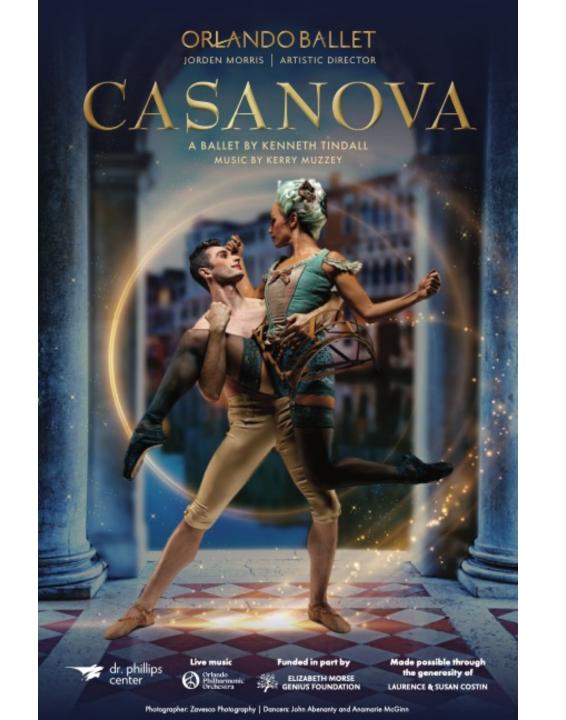


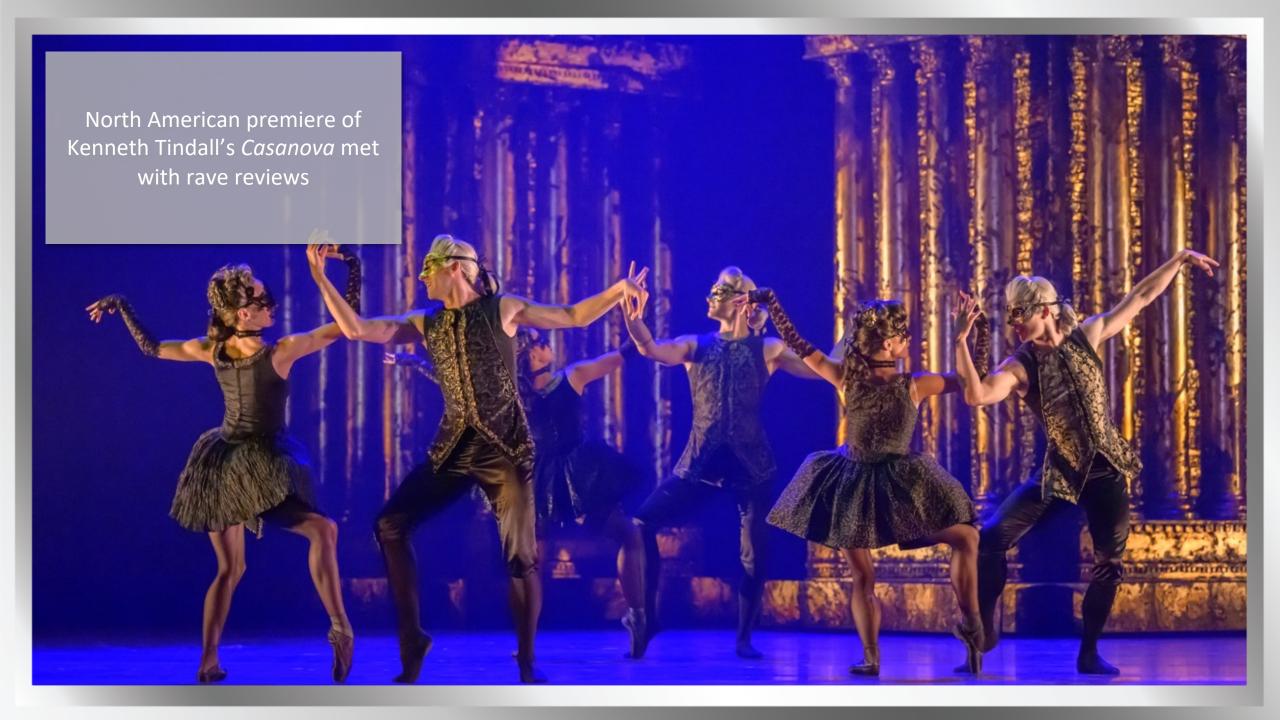




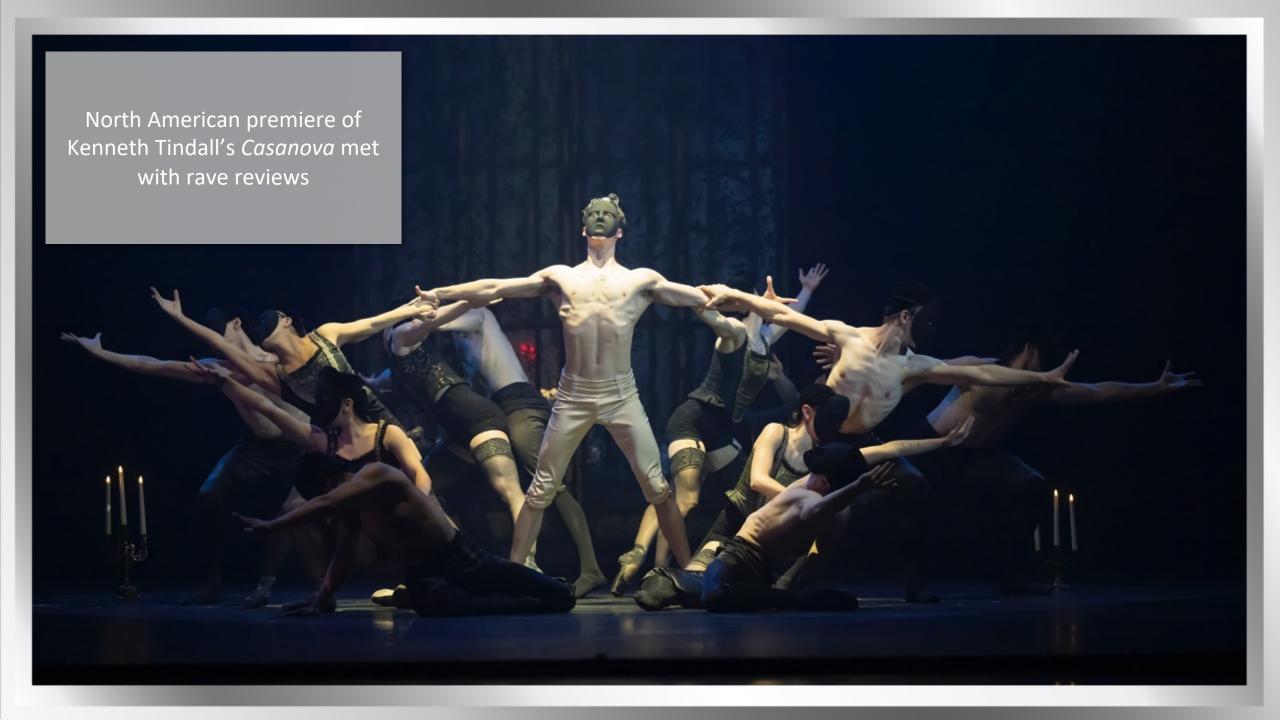


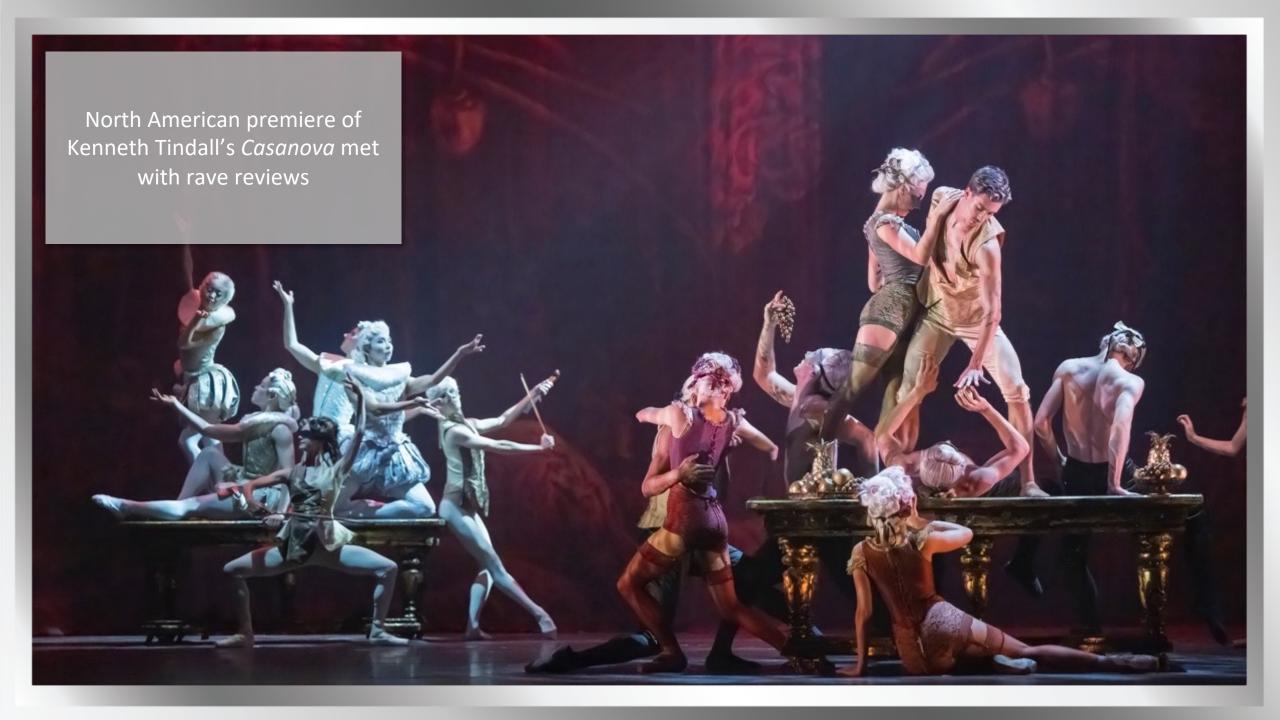














Romeo & Juliet October 17 - 20, 2024



The Nutcracker

December 6 - 22, 2024



Peter Pan

February 20 - 23, 2025



Balanchine, Graham, Pires

March 27 - 30, 2025



Giselle

May 1 - 4, 2025

ARTISTIC TEAM



Jorden Morris Artistic Director



Lisa Thorn Morris
Associate Artistic Director

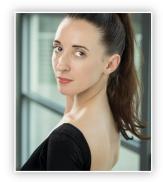


Heath Gill Rehearsal Director

COMPANY DANCERS



John Abenanty



Sofia Abenanty



Cameron Bailey



Dahlia Denicore



Amir Dodarkhojayev



Israel Zavaleta Escobedo



Maya Fazzari



Kellie Fulton



Kate Gardinier



Thomas Gerhardt

COMPANY DANCERS



Kenna Gold



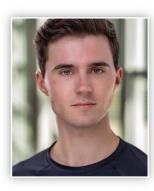
Ellie Iannotti



Cielo Ibarrola



Hazuki Kishida



Sebastian Marriott-Smith



Charlie Mellor



Zach Mench



Francis Mihm



Hitomi Nakamura



Jackie Nash

COMPANY DANCERS



Alberto Peñalver



Jack Ragland



Nathan Rowell



Renee Shubov



Aria Smith



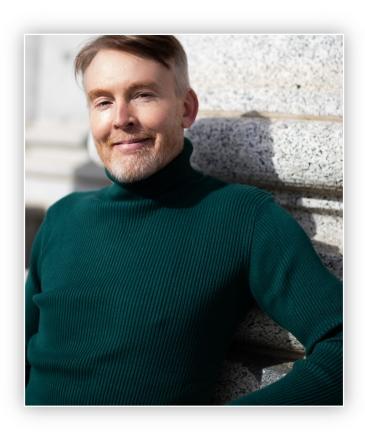
Jaysan Stinnett



David West



EDUCATION & ENRICHMENT



Christopher Alloways-Ramsey
Director of Education



EDUCATION & ENRICHMENT

Community Enrichment Highlights

- 132 on-site residencies reaching over 1,800 students K-12
- Hosted inaugural RISE Symposium with +\$300k awarded in scholarships
- Launched New Intro To Ballet Guide to all 16k OCPS 2nd graders
- Books and Ballet reading series launched
- Developed Emotions in Motion



Shane Bland
Head of Community Enrichment



PRESIDENT'S REPORT
Jonathan Ledden

FOCUSED ON 3 MISSION PILLARS

- Artistically and commercially excellent professional company
- Educating every age and skill level in the joy of dance
- Enriching every corner and culture in the community

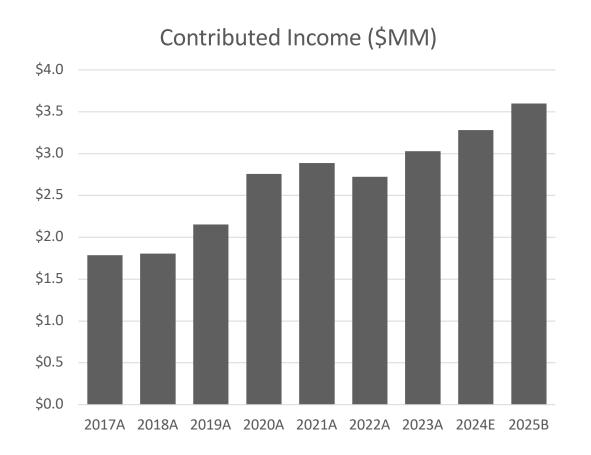
OUR MISSION

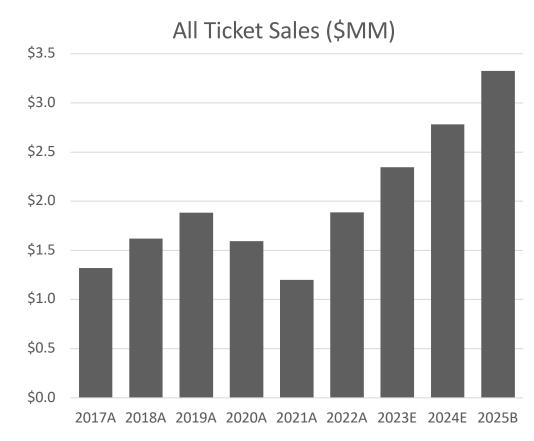
The Orlando Ballet entertains, educates, and enriches through the highest quality of dance.





CONTRIBUTED AND TICKET INCOME HAS INCREASED 10% ANNUALLY SINCE 2017







OPERATING DISCIPLINE FOCUSED ON CASH FLOW

	2019A	2020A	2021A	2022A	2023A	2024E	2025B
Total Income	\$6,983,666	\$6,433,911	\$5,910,870	\$7,043,924	\$8,476,443	\$9,583,331	\$10,884,155
Less: Total Expenses	\$6,786,298	\$6,311,729	\$5,831,665	\$7,052,324	\$8,329,167	\$9,577,556	10,881,883
= Net Operating Income	\$197,368	\$122,182	\$79,205	\$87,676	\$34,985	\$5,775	\$2,272
Addback: Non-Cash Depreciation	\$62,037	\$262,022	\$376,455	\$380,765	\$381,965	\$458,358	\$604,700
= Operating Cash Flow	\$259,405	\$384,204	\$455,658	\$468,441	\$416,950	\$464,133	\$606,972
YE Operating Cash	\$572,652	\$555,266	\$1,196,948	\$1,040,544	+\$1,310,589	\$756,059*	\$1,000,000*
YE Reserves	\$0	\$235,000	\$575,000	\$2,700,000	\$1,092,313	\$1,000,000*	\$1,500,000*

Operating Income reflects annual revenues less expenses and excludes restricted income. As of 4/30/24. 2024 expenses exclude one-time Restructuring Expenses of \$115,000. *2024 and 2025 reflect estimates of cash position. 2019-2023 reflect audited financial statements



FY24: THE RECORD-BREAKING YEAR

- *The Nutcracker* exceeded fundraising goal by \$500,000 and opened fully funded
- The Ballet Ball, in its fifth year, raised over \$800,000
- Giving via The UA Collaborative Arts Campaign broke all records, surpassing \$1 million
- Nearly \$3 million of revenue makes OBS one of the largest ballet schools in America
- Over \$3.2 million of Contributed Revenue the best ever Thank You!
- Total fund-raising of over \$7 million including Nutcracker



PREPARING FOR THE NEXT 50 YEARS

- Extend Jorden Morris' contract though FY27
- Search for executive leader of national caliber
- Hire a Director of Education to lead OBS And Outreach in the future
- Merge mission-critical OBS and Outreach efforts to increase scalability
- Eliminate or re-imagine low-value activities
- Expand and enhance the signature Ballet Ball
- Add critical skills in fundraising, operations, marketing and accounting
- Create company manager position to support our Artists' needs
- Re-imagine and refine Giving programs
- Renewed commitment to "best in class" donor stewardship and retention



THE FOUNDATION IS BUILT...

The next 5 years will focus on Scale, Scope and Sustainability...

- Artistically stunning repertoire
- Continue to improve work life quality of our artists and team
- Expand curriculum, quality and reach of Orlando Ballet School
- Grow funding resources tickets, donors, corporates and planned giving
- Create at least one more signature, full-length ballet
- Identify facility expansion opportunities at HOBC and across Central Florida
- Build performance presence beyond Orlando
- Grow reserves to \$3 million
- Plan succession to assure leadership continuity



ORLANDO BALLET JORDEN MORRIS | ARTISTIC DIRECTOR

QUESTIONS?

